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Imperial Wanderers Stadium,
Corlett Drive, Illovo,
Johannesburg
PO Box 55309, Northlands, 2116

Date: 8 September 2022

REQUEST FOR PROPOSAL [RFP]

CENTRAL PROCUREMENT SUPPLIER FOR

CRICKET APPAREL, CRICKET FOOTWEAR & CRICKET EQUIPMENT

ABOUT US

Central Gauteng Lions ('CGL') is a non-profit company and the largest Cricket Union on the African continent. CGL are the custodians of all cricket activities in the greater Sedibeng, West Rand, Vaal and Johannesburg areas. CGL owns the Lions cricket franchise and operates the iconic Imperial Wanderers Stadium as our headoffice and homeground.

CGL's affiliates include 53 Cricket Clubs, 200 Primary and High Schools, and 3 Universities, which cumulatively represent more than 17 000 cricketers. Our passion to develop our cricketers on and off the field make us one of the largest player-pipelines to the Proteas national mens and womens teams. Our CSI and Grassroot Cricket Development programmes are aimed at building our communities to create sustainability, emancipation and empowerment, while nurturing the talent of thousands of cricketers.



Directors: N. A Vilas (**) [President], E.M Glennistor (**) [Vice President], J.N Leaf-Wright (Chief Executive Officer), M.S Patterson (**), Y.A Manack (**), M.A.S Moosajee (**), D.T Selepe (**), Z.F Ngcobo (*) [Lead LD], V. Mathura (*), S. Firer (*), F.S Radebe (*); M.I Matsetela (*); D.R Laing (***), M.S Sacher (***), A Stemmet (***)

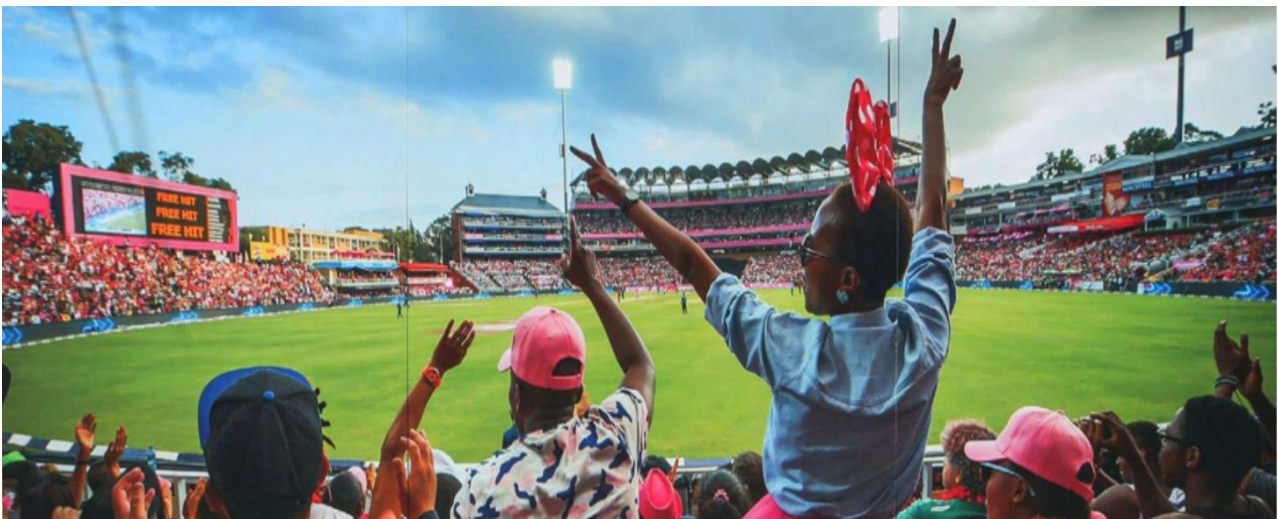
* Independent director ** Non-Independent director ***Alternate director

Gauteng Cricket Board operating as Central Gauteng Lions (Non-Profit Company in terms of the Companies Act 71, 2008, as amended)
Reg. No. 1977/002554/08

THE CONTEXT

Owing to the recent pandemic and its impact on unemployment, many of CGL's affiliated Clubs and Schools are in financial distress. Through strategic interventions, CGL intends to provide a premium cricketing experience for its players and communities. One such strategy is the introduction of the **Lions Cricket Central Procurement System** which is intended to be funded partly from our Commercial Sponsorship strategy.

The strategy has been crafted to ensure that a portion of our Sponsorship Revenue will be invested in the Central Procurement System to fund the provision of Cricket Shirts, Cricket Pants, Cricket Hats, Gloves, Boots, Balls, Bats and other Cricket Equipment to our disadvantaged Clubs and Schools.



SERVICES REQUIRED

CGL seeks to appoint a Supplier that will partner with the Cricket Union to do the following:

1. Be the preferred Supplier of all cricket apparel, cricket footwear, and cricket equipment that CGL will be procuring for and on behalf of its affiliates
2. Negotiate with its manufacturers and/or suppliers and/or service providers, and commit to [1] Best pricing, [2] Best quality, [3] Best payment terms, and [4] Quickest turnaround times to CGL for all items identified for procurement
3. Provide a Rebate Percentage to CGL for Purchase Orders placed, applicable from the first rand spent by the Cricket Union, the details of which shall be included in a Trading Agreement with the appointed Supplier

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PROPOSAL REQUIREMENTS

Proposals from Interested Parties for the **Supply of Cricket Apparel, Cricket Footwear and Cricket Equipment** must include (inter alia) the following:

1. A summary of the Operational Plan from the receipt of CGL's Purchase Order to the delivery of the ordered items, including (but not limited to) anticipated Logistics, Administrative Support, Communication Protocols, Turnaround Times, Risk Mitigation, and any other information that the Interested Party may deem necessary to share for the purposes of this RFP
2. A detailed Price List for Cricket Shirts, Cricket Pants, Cricket Hats, Gloves, Boots, Balls, and Bats that are relevant to CGL's target market of affiliated Clubs, Schools and Universities
3. The Interested Party must include the technical specifications of all options for each of the aforementioned items. By way of example, if the Interested Party is quoting on two options for Cricket Shirts, then the quote must detail the fabric grade for each shirt, the size curves, and the respective Unit Price of each option
4. All prices must be quoted in South African Rand and must be exclusive of VAT
5. A proposed Percentage Rebate that CGL will earn from each Purchase Order
6. Payment Terms to CGL
7. Early settlement discounts to CGL
8. Value Adding Benefits / Services that the Interested Party will offer to CGL if appointed

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OTHER REQUIREMENTS

The Interest Party must annex the following documents to its Proposal:

1. Company Profile (not exceeding 2 pages)
2. Company Registration and VAT Registration documents
3. Current Tax Clearance Certificate
4. Current BBBEE Certificate
5. Three contactable references

POINT-SCORING SYSTEM FOR THE EVALUATION OF PROPOSALS

Proposals will be evaluated against a **100-Point Scoring System**, as per the following criteria:

1. **BBBEE Rating = 30 Points**

- Level 1 = 30 Points
- Level 2 = 20 Points
- Level 3 = 10 Points
- Level 4 (or above) = 0 Points

2. **Supply of Cricket Apparel, Cricket Footwear and Cricket Equipment = 70 Points**

- Operational Plan = 15 Points
- Price List = 20 Points
- Rebates = 10 Points
- Payment Terms = 5 Points
- Early Settlement Discounts = 5 Points
- Value Adding Benefits = 15 Points

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TERMS AND CONDITIONS

1. CGL reserves the right to cancel, postpone or amend this RFP, or not accept any proposal
2. CGL reserves the right to ask for additional information from any Interested Party
3. All applications from Intersted Parties shall be made voluntarily and at no cost to CGL
4. CGL reserves the right to contact any Interested Party during the evaluation period, to clarify information only, without informing any other Interested Party
5. All applications submitted shall become the property of CGL
6. The Interested Party shall accept CGL's interpretation of any specific requirement in the Proposal Documents or Specifications should there be a difference of interpretation between the Interested Party and CGL
7. The Interested Party's details should appear on the Cover Page of its Proposal
8. Should CGL deem it necessary, the Interested Party shall agree to an inspection of its resources, premises, and/or infrastructure as relating to the services required in this RFP
9. The Interested Party accepts that CGL will have the right to contract with any other Service Provider / Supplier for the provision of services that are not covered by this specification
10. Any material submitted by the Interested Party, which is considered to be confidential in nature, must be clearly marked as such
11. The Proposal Submission Deadline is final and no late submissions will be accepted

PROPOSAL SUBMISSION DEADLINE

All proposals must be emailed by no later than **17h00** on **Thursday 22 September 2022** to **arlenel@cricket.co.za**. Only submissions emailed to the aforementioned address will be eligible for consideration and evaluation. Interested Parties must use the following reference in their Proposal and in the email's Subject Line: "**CGL: Central Procurement – RFP**".

PROPOSAL EVALUATION TIMELINE AND NEXT STEPS

CGL will contact shortlisted Suppliers before **17h00** on **Thursday 29 September 2022**. Each shortlisted Supplier will be subjected to a Panel Interview. The successful Supplier will be contracted immediately thereafter

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